

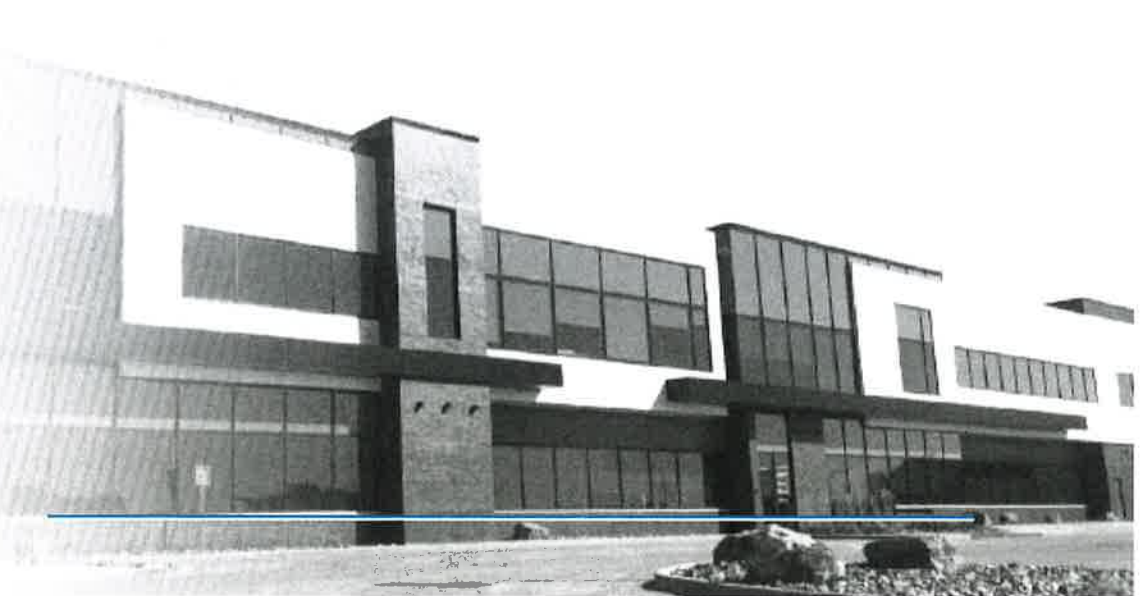


About Us

 **TITAN**GPS
Est. in 2004

Our Vision

At Certified Tracking Solutions, our vision is to help companies make the world a better place *one data point at a time.*



Edmonton, AB
Headquarters



Our Company

Scottsdale, AZ
US Office



5,000+
Customers



2
Office Locations



120+
Trusted by Government
and Municipalities



>80
Employees



2004
In business since 2004



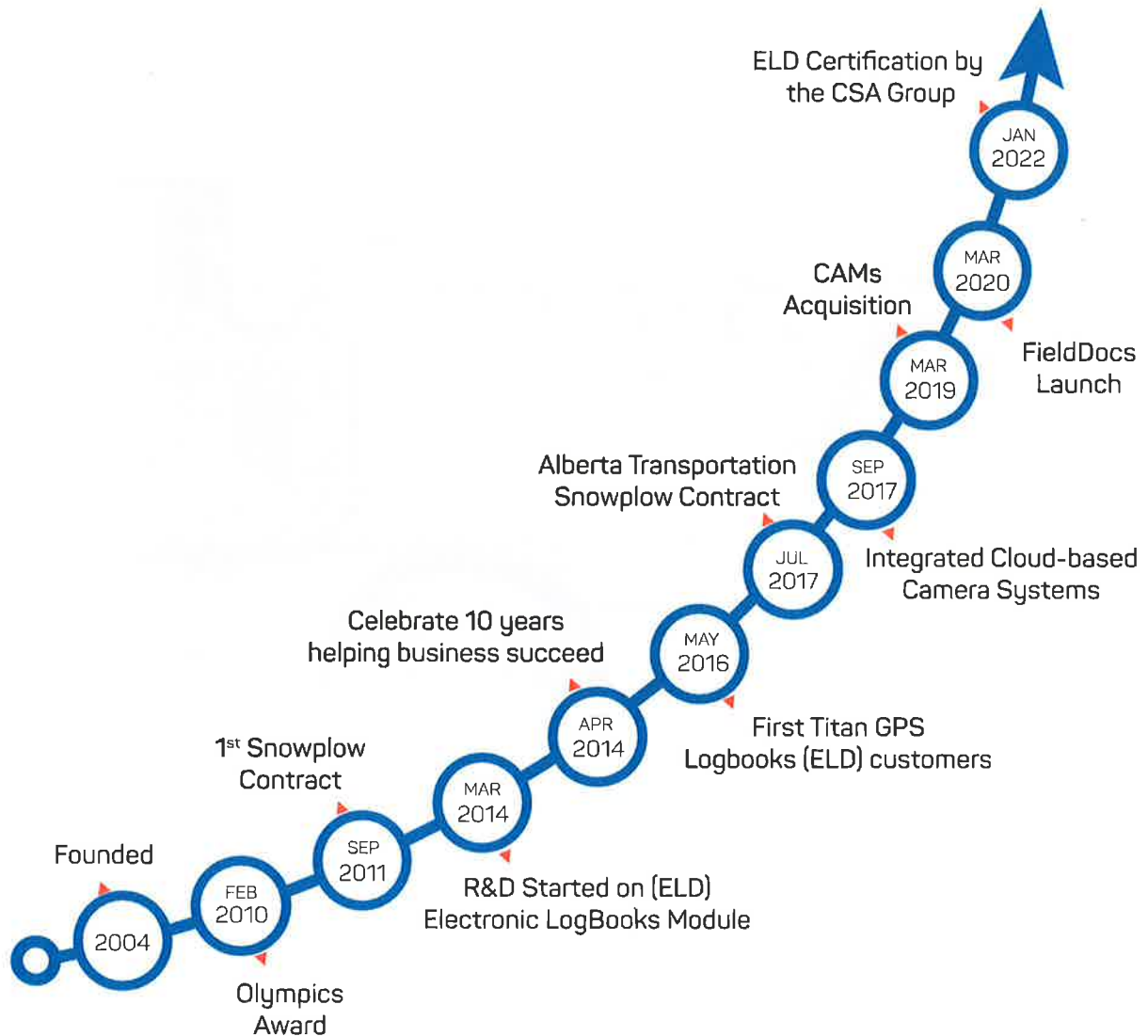
Certified ELD
ELD Certified by the
CSA Group

Google  ROGERS Bell  iridium  General Motors

Our History

Titan GPS, powered by Certified Tracking Solutions, is an innovator and leader in GPS telematics, fleet tracking and management, and workflow optimization.

The company has been trusted by thousands of fleet operators across North America since 2004. Headquartered in Edmonton, Alberta, with its US HQ in Phoenix, AZ, the company is rapidly growing as it continues to lead with best-in-class customer support.



Our Customers

A Broad Cross-Section of Industries Served

The Titan GPS brand is trusted by thousands of fleet operators across North America to efficiently manage fleets of all sizes across a broad range of industries. Titan GPS offers an end to end fleet management platform that includes GPS telematics, compliant ELD systems, in-field applications, and fleet camera systems purpose built to optimize field operations for maximum productivity.



Construction



Transportation



Field Service



Landscaping



Oil & Gas



Government



Delivery



Public Works

“ DRIVERS SLOWED DOWN ”

“We were able to identify areas where drivers were slowing down and taking longer to complete jobs. This helped us optimize our routes and improve efficiency.”

Karl Friesen
Fleet Manager



“ PROVED INVALUABLE ”

“The system has been invaluable in helping us manage our fleet more efficiently. It has helped us reduce fuel costs and improve our overall productivity.”

John Wood
Fleet Manager



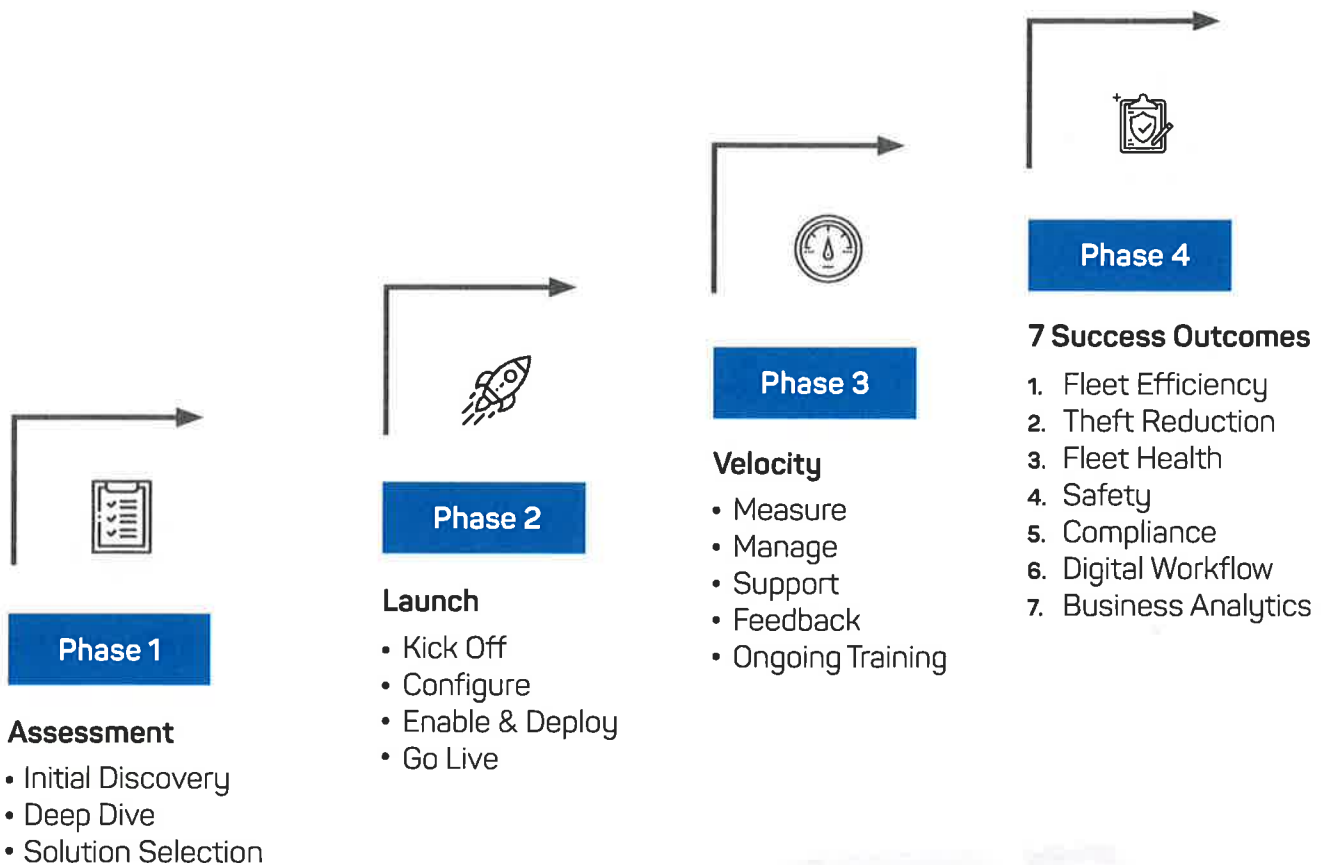
“ A GOOD PARTNERSHIP ”

“The partnership with Titan GPS has been a great one. They have provided us with the tools and support we need to manage our fleet effectively.”

Chris Evans
Fleet Manager



Our Success Process



Order Form for Foothills County

Quote Type: Existing Customer

Date: December 23, 2022

Valid Until: January 27, 2023

Please select: New Units: Direct



Primary GPS Contact

Name: Louise Armstrong
Email: louise.armstrong@foothillscountyab.ca
Phone: 403-652-2390

Sales Rep

Name: Matthew Mac Eachen
Email: matt.m@ctstracking.com
Phone: 780-263-0286

Billing Frequency: Monthly

Currency: CAD

Qty: 119

ELD: NO

Description: CAMS to TitanGPS Upgrade

1. Hardware	Qty	Unit Price	Discount	Net Price	Hardware Total
TT6000 - GPS Device	104	\$ 499.99		\$ 499.99	\$ 51,998.96
Relocation Cables	119	\$ 39.99		\$ 39.99	\$ 4,758.81
	0			\$ 0.00	\$ 0.00
	0			\$ 0.00	\$ 0.00
	0			\$ 0.00	\$ 0.00
2. Configuration	Qty	Unit Price	Discount	Net Price	Setup Total
Activation	104	\$ 25.00		\$ 25.00	\$ 2,600.00
Configuration	119	\$ 20.00		\$ 20.00	\$ 2,380.00
	0			\$ 0.00	\$ 0.00

Total (Hardware + Setup) \$ 61,737.77

Select a Contract term:

Discount

One Time Total

Select

0 Year \$ 61,737.77

☐

5 Year -\$ 51,998.96 \$ 9,738.81

☒

Year \$ 61,737.77

☐

One time / Upfront Fees for selected term (Total - Term Discount) : \$ 9,738.81

Does not include fees for shipping, tax, setup and VIN lookup. Mobile, order / installation addresses, first month's bill or any initial subscription deposits.

3. Subscription Plan Options	Qty	Monthly Price	Discount	%	Net Price	Monthly Total	Select
Public Work Advanced- 5 Year Term	51	\$ 44.95	-\$ 3.00	7%	\$ 41.95	\$ 2,139.45	<input checked="" type="checkbox"/>
	0			0%	\$ 0.00	\$ 0.00	<input type="checkbox"/>
	0			0%	\$ 0.00	\$ 0.00	<input type="checkbox"/>

4. Subscription Plan Add-Ons	Qty	Monthly Price	Discount	%	Net Price	Monthly Total	Select
Vehicle Advanced - 5 Year Term	68	\$ 31.95	-\$ 3.00	9%	\$ 28.95	\$ 1,968.60	<input checked="" type="checkbox"/>
FieldDocs-Inspections Min 50 users - 5 Year Term	50	\$ 6.95	-\$ 1.00	14%	\$ 5.95	\$ 297.50	<input checked="" type="checkbox"/>
	0			0%	\$ 0.00	\$ 0.00	<input type="checkbox"/>

Subscription Fees for selected plans (Monthly Price - Discount) : \$ 4,405.55

Re-Calculate

Price does not include any tax or applicable surcharges. All Subscriptions billing starts at the time of shipment.

NOT APPLICABLE

Previously Provided & Acknowledged!

Billing Address

Address 309 MacLeod Trail Box 5605
City High River Province AB
Postal Code T1V 1M7 Country Canada

Shipping Address ☒ Same as Billing Address

Same as Billing Address

Payment

Previously Provided & Acknowledged!

Authorization

By signing below, I confirm I have authority to bind the Customer listed in the above sections to this Agreement. I also confirm I have accessed and reviewed the Terms and Conditions listed below and also at: www.ctstracking.com/terms, and I accept them

Customer Signature 

CTS Manager Signature

Name Louise Armstrong

Name

Date

Date

Each party agrees that the electronic signatures, whether digital or encrypted, of the parties included in this Agreement are intended to authenticate this writing and to have the same force and effect as manual signatures. Delivery of a copy of this Agreement or any other document contemplated hereby bearing an original or electronic signature by facsimile transmission (whether directly from one facsimile device to another by means of a dial-up connection or whether mediated by the world wide web), by electronic mail in portable document format (.pdf) form, or by any other electronic means intended to preserve the original graphic and pictorial appearance of a document, will have the same effect as physical delivery of the paper document bearing an original or electronic signature.

Installation Details Installation not included.

Notes

***** OFFICE USE ONLY *****

COMMENTS: _____

HS DEAL # _____ ACCOUNT NO. _____ TERR. & SALES NO. _____

ORDER TICKET # _____ ENTERED _____ DATE _____

Clear Form

Re-Calculate

Lock

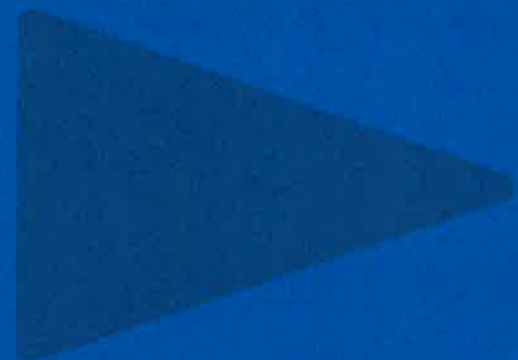
Unlock

The Certified Tracking Solutions Handshake

Here's how we want to work with you. You can expect many things from us, and in turn, we only expect 6 from you.

We Will	You Will
<ul style="list-style-type: none">• Work with you and your team to create success and empower you to drive operational change from the first day of our solution being deployed.• Listen to you. We will be accessible and respond to you within 24 hours during the work week.• Help you stay competitive in your industry on how assets are being connected and managed.• Be on time for all meetings with prepared agendas so your time with us is never wasted.• Be obsessed with serving you, your team, and your business to succeed with our solution.• Pleasantly surprise you with our customer focus and passion to drive ROI based outcomes in regards to your assets in the field.• Always be in it to win it. We will work intensely on the 20% of activities that will deliver 80% of the results and push-back on low-value initiatives.• Empower you with the knowledge and resources your company needs to ensure your fleet is operating at max efficiency.• Apologize if we ever let you down. We will tirelessly strive to do things right the first time - but take extreme ownership if something goes wrong.• Treat you with class and care in every interaction and work to bring out your best. We will hold you accountable. Because, if we don't, we let you down• Absolutely Delight you.	<ul style="list-style-type: none">• Pay your invoices on time, in full, and in accordance with our agreement.• Treat us as a trusted partner that works closely and collaboratively with you and your team to reach your fleet outcome goals.• Ensure to call us if you're self-installing the GPS modems as part of the final testing / Quality Control process• Be quick to share wins, ROI's, challenges , and ask for help. Even new feature suggestions.• Give us feedback through the surveys we send to ensure that you are delighted with our GPS solution and success team. And if we ever let you down, you'll let us know by writing us so we can co-investigate and address any opportunities.• If we ask (we don't ask everyone), we would like you to try and refer at least three people or organizations of your calibre with fleet pains and challenges like your own. This means we can spend less time looking for new clients, and more time helping you win.





Thank You



Terms and Conditions for Certified Tracking Solutions, Inc.

Terms and Conditions | Customer Terms Mandated by Wireless Provider, Titan GPS Software as a Service Terms and Conditions, Terms of Use and Privacy Policy are accessed at: <https://ctstracking.com/terms>

Hardware Delivery | Customer is responsible for shipping charges based on the shipping method selected and will be billed accordingly. Orders that are held for pick-up or installation at a CTS facility will be held for a maximum of 30 days after which the order will be shipped to the customer at the customer's expense.

Taxes | Customer is responsible to pay any and all taxes that Certified Tracking Solutions may be required to collect or pay for providing the Customer with hardware and services.

Initial Subscription Billing | Upon acceptance of this quote and at the time of hardware activation the subscription billing will commence. The Initial Subscription Billing will include a prorated amount of the balance of the current month and a full month of service for next month unless otherwise agreed to.

Ownership | Payment for the equipment shall be made in full according to the Agreement reached by both Certified Tracking Solutions Inc (CTS) and the Customer. CTS shall not be obligated to deliver or release to the Customer any equipment for which the Customer has not paid in full according to the agreed upon Terms. With subsidize hardware, payment shall be made in full installments as stipulated in this Agreement and the Terms and Conditions. The equipment shall not pass to the Customer until every installment has been made in full. In the event the Customer ceases to carry on business or effects a sale of the assets of the business, the full amount of installments then unpaid shall become immediately due and owing.

Cancellation Policy | Any GPS devices deactivated prior to the anniversary date of the Contract Term will incur early cancellation fees. This Agreement shall be binding upon the parties hereto their respective heirs, executors, successors and assigns. This Agreement may be assigned by CTS without the consent, express or implied of the Customer. The Customer may not assign this Agreement without the consent of CTS first being obtained, any assignment without the Consent of CTS shall entitle CTS to forthwith terminate this Agreement.

Term Length Definition | The Term Length is defined as total months for each year whereby the Customer has paid the full subscription and add-on rates. Any credits will extend the term length obligations by that amount. If applicable, 3rd party installation fee offset credits will be issued in the form of a credit on the Customer's monthly airline invoice.

Exclusions | GPS devices cannot be put into offseason mode for the duration of the contract without prior approval. The term contract will be extended by the total time in offseason. Downgrading plans is not allowed on any device currently on a term contract.

Hardware & Warranty | The Customer acknowledges that CTS invoiced GPS devices and installation carry a limited warranty against all defects in materials and workmanship for a period of 1 year from the date of purchase. GPS devices which have been sold at a subsidized rate, via a Term contract, carry a limited lifetime warranty. Customers can re-contract on a replacement GPS device for a Term equal to the original Term length and receive a new GPS device. Alternatively, Customers can opt to purchase a replacement GPS device with a new 1-year warranty at a reduced rate. This replacement device would assume the existing Term contract length of the device it replaces. Requests can be made to transfer a term contract from one GPS device to one other GPS device. When transferring term contracts between GPS devices, the total number of months added to the receiving unit's term will be determined based the monthly billing value remaining on the unit being transferred. To illustrate: # of months added to receiving unit = [monthly charge of the legacy device x the months remaining on the term contract of the legacy device] / monthly charge for the receiving device.

CTS Installation | Installation of the hardware can be completed by CTS for an additional fee. Installation prices can vary due to vehicle type, installation type and/or the existing condition of the vehicle wiring. Base installation time is approximately 1.5 hours however the final installation price is calculated by the actual work performed at the time of the installation and any installation requiring longer than the estimated base time will be charged accordingly. Any installation not performed at one of the CTS locations is deemed a mobile install and can result in additional charges for the appointment including a mobile fee, mileage, flights, lodging and meals for the installer will also be charged. Please note there is a 10% shop material fee applied to the installation gross total amount. Shop material fees are not included in any long term contact installation subsidies.

Third-Party Installation | The Customer acknowledges that equipment supplied by or on behalf of CTS may be installed by a Third Party at the request of the Customer. In that event, the Customer acknowledges that it shall have no claim of any kind against CTS in respect of the install, howsoever arising, and the Customer does hereby release, discharge and remise CTS of and from any claim for loss or damage howsoever arising out of the installation by a Third Party of equipment supplied by CTS whether the cost of the installation is initially paid by CTS or otherwise.

Logbooks 1.0 | Each driver will require their own login. The Titan GPS logbooks administrator can create as many driver accounts as required. Each vehicle added to the account will be charged at the agreed upon monthly rate. Each vehicle reactivation after 90 days is subject to a reactivation fee.

FieldDocs / ELD 2.0 | The Titan GPS FieldDocs plans are priced per user and billed monthly. The monthly charge is the result of the user fee multiplied by the greater of (i) the minimum number of users per the agreement, or (ii) actual number of users active on the account any point during the billing period. Each user will require their own login; logins cannot be shared between multiple users. Set-up fees may be applicable. CTS reserves the right to charge a premium for accounts that have any nominal user setups and/or a high volume of assets added to their account. An active user can be put into a deactivated state to stop the billing if the subscription on a month to month term, the user will remain in this state for 6 months. During this time the user data will be fully accessible for reporting only. After 6 months, the deactivated user will be automatically deleted from the account. If the Users subscriptions are part of a one year term agreement or longer, they will auto-renew for a 1 year term after the anniversary date of the original term. There is a nominal fee of \$20CAD [\$15USD] anytime a user is reactivated from a deactivated or deleted state. There is a **\$9.95 one-time Setup Fee** for every user that is added to the system.

CTS reserves the right to change bundles, features within the modules, user fees and overall FieldDocs business model. Globally, anyone requesting access to the FieldDocs administration dashboard is considered a user. For Hazard Assessment, Incident Reporting, Toolbox meeting and Digital forms, a user account will have to be created for each supervisor, administrator and employee creating and submitting the forms; ad hoc access to approve forms is not considered a user. Any user accessing documents from the Document Manager from their mobile device or dashboard is considered a user for monthly billing purposes. In order for an employee to clock in or out using Digital Time Cards, they will need to be issued a user PIN code or a user login from their supervisor and will complete the clock in/out process by using their mobile device. CTS will retain the user data for a minimum of 12 months, after that time such data may be archived and not readily accessible. Upon special request, and for a fee (starting at \$250CAD / \$187.50USD), user data may be recovered from archives. CTS reserves the right to permanently delete historical data of any user, regardless of billing state, if the data was created more than 24 months previous.

Users History | The history of each user is retained and is accessible for 6 months after being deactivated. If the user profile is not reactivated, the history will be permanent deleted, there is a reactivation fee of \$20 per Use.

Cross Border Roaming | Fleet Tracking Plans included unlimited cellular data within your country, cross border roaming between the USA and Canada is available for a nominal monthly fee.

Tablet data and the custom Municipal data plans does not apply to the unlimited cellular data rates.

Camera Cellular Data Packages:

Plans Include: Up to 3 GB per device
Excessive Overage*: \$20 / GB Per Device

*Certified reserves the right to charge any overages on the camera if data usage exceeds 3GB.

Wireless Connection Overages

- Cellular US Roaming Rate (Canadian customers only)
 - Option 1: \$14.95 / .50 MB
 - Option 2: \$1.50 / Device / Month Subscription
- Tablet Cellular Internet Data
 - Rogers SIMS:
 - MB Plans: \$1 / MB
 - GB Plans: \$12 / GB
 - Bell SIMS:
 - MB Plans: \$1 / MB
 - GB Plans: \$20 / GB
 - Iridium:
 - \$2.80 / KB per Modem
 - Globalstar
 - \$0.125 / Message on Plans: SPSTD to SP100
 - \$0.40 / Message on Plans over SP100

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Canada

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Sales@ctstracking.com