

COUNCIL ADMINISTRATIVE REPORT

Department: Agricultural Services (Public Works)

TITLE: 2024 Capital Equipment Purchase of a 1-ton truck with flat deck.



Presenter: Keith Kornelsen

DATE: September 25, 2024

ATTACHMENTS: 1-ton truck and flat deck quotes.

PURPOSE:

For Council to authorize Administration to proceed with the purchases as approved in the 2024 Capital Budget of a new 1-ton truck with flat deck. This purchase is part of the capital replacement plan to replace Unit E32-795 (2016 GMC Sierra).

DISCUSSION:

Budget and Company	2024 Budget Approved	Okotoks GM	Murray Okotoks Dodge	Okotoks Ford
1-ton with Chassis quote	\$65,000	\$64,882	\$68,955	\$71,882
Budget and Company	2024 Budget Approved	Two Industries High River	Capital Trailers Edmonton	Falcan Industries Fort Macleod
Flat Deck quote	\$65,000	\$11,320	\$9,017	\$16,528
Total	\$65,000	\$76,202		

FINANCIAL IMPLICATION:

The approved budget for this item totaled \$65,000 the revised cost to purchase is \$76,202 resulting in a cost increase of \$11,202.

RECOMMENDATION:

Purchase 1-ton truck from Okotoks GM because they have the lowest quote.

Purchase the Flat Deck from Two Industries because of their closer location and low quote.

Approve the purchases of the 2024 1-ton truck with flat deck with the total price to be around \$76,202 (Excluding GST).

September 17, 2024

To: Foothills County,

2025 GMC Crew Cab, Cab Chassis Drw

-Silver Ext color, cloth bench seat

-6.6L V8 gas with 10 speed transmission

-Power adjustable mirrors, vinyl floors

-block heater, skid plates, back up alarm

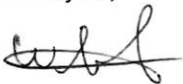
-roof marker lights, front pedestrian braking and forward collision alert

-cruise control, power windows door locks ,A/C

-3 yr/60000km GMPP ,5yr100000 Power Train Warranty

-pricing will be \$64882 plus gst.

Thank you,



Wally Stein

Fleet Manager

Okotoks GM



MURRAY OKOTOKS CHRYSLER DODGE JEEP RAM
 12 SOUTHRIDGE DRIVE
 OKOTOKS, AB T1S1N1

Configuration Preview

Date Printed: 2024-09-11 11:20 AM VIN: Quantity: 1
 Estimated Ship Date: VIN: Status: BA - Pending order
 FAN 1: B0369 MUNICIPAL DISTRICT OF FOOTHILL
 FAN 2:

Sold to: MURRAY OKOTOKS CHRYSLER DODGE JEEP RAM (C8589)
 12 SOUTHRIDGE DRIVE
 OKOTOKS, AB T1S1N1
 Ship to: MURRAY OKOTOKS CHRYSLER DODGE JEEP RAM (C8589)
 12 SOUTHRIDGE DRIVE
 OKOTOKS, AB T1S1N1
 Bid Number:
 PO Number:

Vehicle: 2024 3500 CREW CAB CHASSIS 4X4 (172.4 in WB - CA of 60 in) (DD8L93)

	Sales Code	Description	MSRP(CAD)	FWP(CAD)
Model:	DD8L93	3500 CREW CAB CHASSIS 4X4 (172.4 in WB - CA of 60 in)	66,020	61,083
Package:	2GA	Customer Preferred Package 2GA	0	0
	ESB	6.4L HEMI(R) V8 engine	0	0
	DFX	8-Spd Auto 8HP75-LCV Transmission	0	0
Paint/Seat/Trim:	PSC	Billet Silver Metallic	445	392
	APA	Monotone paint	0	0
	*V9	Cloth 40/20/40 Bench Seat	895	788
	-X8	Black w/ Diesel Grey seats	0	0
Options:	MRU	Black Mopar(R) tubular side steps	700	616
	WLA	Dual rear wheels	1,200	1,056
	5N6	Easy Order	0	0
	4FM	Fleet Option Editor	0	0
	4FT	Fleet Sales Order	0	0
	125	Zone 25-Canada-Alberta	0	0
	4EA	Sold Vehicle	0	0
Non Equipment:	4FN	Fleet Commercial Sale	0	0
Destination Fees:			2,195	2,195
Total Price:			<u>71,455</u>	<u>66,130</u>

Order Type: Fleet PSP Month/Week:
 Scheduling Priority: 1-Sold Order Build Priority: 99
 Salesperson:
 Customer Name: FOOTHILLS COUNTY
 Customer Address: PO BOX 5605
 HIGH RIVER AB T1V1M7 CAN

Instructions:

* ALL PRICING CORRECT AS OF TODAY'S DATE SEPT 11, 2024.
 * PRICING SUBJECT TO CHANGE AT TIME OF ORDERING.

\$ 68,130.00 PWS.
 825.00 FEES
 \$ 68,955.00
 3,447.75 5% GST
 \$ 72,402.75

Note: This is not an invoice. The prices and equipment shown on this priced order confirmation are tentative and subject to change or correction without prior notice. No claims against the content listed or prices quoted will be accepted. Refer to the vehicle invoice for final vehicle content and pricing. Orders are accepted only when the vehicle is shipped by the factory.



OKOTOKS FORD LINCOLN
 4 WESTLAND ROAD
 OKOTOKS, AB, T1S 1N1

Rep: CHAD WOODLAND
 Phone: (403) 938-2222
 Fax:

Date: 09/10/2024
 Key: 61610
 Tax: AB


Vehicle	
Stock	
Type	New Vehicle
Odometer	0

Options	
Selling Price	\$77,659.00

Customer			
Name	FOOTHILLS COUNTY	Lead	Not Set
Address	PO BOX 5605, 309 MACLEOD TRAIL SW	Home	(403) 938-5282
City, Province	HIGH RIVER, AB	Business	(403) 652-2341
Postal Code	T1V 1M7	Cell	(403) 818-3416
Code	76838	Contract Date	09/10/2024
Email	bert.loeffler@foothillscountyab.ca	Payment Date	09/10/2024

Cash			
Selling Price	\$77,659.00	GST Taxable	\$71,882.00
CFIP	(\$500.00)	GST 5%	\$3,594.10
DISCOUNT	(\$5,307.00)	Luxury Tax Taxable	\$0.00
PST PAID UPFRONT	\$0.00	Luxury Tax 10%	\$0.00
REGISTRATION	\$0.00	Payout Lien Amount	\$0.00
TIRE RECYCLING	\$20.00	Cash Down	\$0.00
AMVIC	\$10.00	Total Balance Due	\$75,476.10
Trade	\$0.00	Amount Received	\$0.00
Sub-Total	\$71,882.00	Due on Delivery	\$75,476.10

I / We have reviewed the above disclosure and agree to the vehicle, price and payment information as declared.

X
 FOOTHILLS COUNTY

 X
 Dealer Acceptance



Preview Order V102 - W3H 4X4 Crew Chas Cab Drw: Order Summary Time of Preview: 09/10/2024 15:29:17 Receipt: 9/10/2024

Dealership Name: Woodridge Ford Lincoln Ltd

Sales Code: CA6050

Dealer Rep.	Chris McNab	Type	Fleet	Vehicle Line	Superduty	Order Code	V102
Customer Name	Foothills County	Priority Code	K3	Model Year	2024	Price Level	435

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F350 4X4 CREW CHAS CAB DRW/179	\$72729	PLATFORM RUNNING BOARDS	\$600
179 INCH WHEELBASE	\$0	14000# GVWR PACKAGE	\$0
2024 MODEL YEAR	\$0	ENGINE BLOCK HEATER	\$375
FEDERAL EXCISE TAX	\$100	50 STATE EMISSIONS	\$0
TOTAL BASE VEHICLE	\$72829	SPARE TIRE AND WHEEL	\$410
ICONIC SILVER	\$0	JACK	\$0
CLOTH 40/20/40 SEAT	\$500	AFT OF AXLE FUEL TANK	\$0
MEDIUM DARK SLATE	\$0	PARTIAL GAS FILL	\$0
PREFERRED EQUIPMENT PKG.640A	\$0	REAR VIEW CAMERA & PREP KIT	\$550
.XL TRIM	\$0	SPECIAL DEALER ACCOUNT ADJUSTM	\$0
.DRIV/PASS FRONT & SIDE AIRBAGS	\$0	*****	\$0
.AIR CONDITIONING -- CFC FREE	\$0	*"THIS VEH. NOT INTENDED FOR *	\$0
.AM/FM STEREO/CLOCK	\$0	* SALE OR REGISTRATION IN US**	\$0
.TRANS POWER TAKE-OFF PROVIS	\$0	* RETAIL PRICES EXCLUDE *	\$0
.7.3L DEVCT NA PFI V8 ENGINE	\$0	* GST/HST *	\$0
10-SPEED AUTOMATIC 10R140	\$0	*****	\$0
.LT245/75R17E BSW ALL-SEASON	\$0		\$0
4.30 RATIO LIMITED SLIP AXLE	\$0	U.S. GAL FUEL CHARGE	\$0
JOB #2 ORDER	\$0	FDAF ASSESSMENT	\$0
FRONT LICENSE PLATE BRACKET	\$0	DESTINATION & DELIVERY	\$2395
TOTAL BASE AND OPTIONS			MSRP \$77659
DISCOUNTS			NA
TOTAL			\$77659

ORDERING FIN: 0G000 END USER FIN: 0G000

Customer Name:
Customer Address:

Customer Email:
Customer Phone:

Customer Signature

Date

*This order has not been submitted to the order bank.
This is not an invoice.*



T Two Industries Ltd

55 - 10 Ave SE
High River, AB T1V 1E6
T: 403-652-5233 F: 403-601-3747
Email: info@ttwo.ca

QUOTE

Date: 16-Sep-2024
Valid Until: 16-Oct-2024

Quote #: 2024-071R

Customer

Keith
[Foothills County](#)

Qty.	Description	Unit Price	Line Total
1	Price includes fabrication and installation 8' x 9' steel deck, wood floor headboard (mesh/kick plate), running lights, (2) work lights shovel holders, (6) weld on D rings along sides step, handle each side, (2) 18" toolboxes, fenders 12" fold down sides and tailgate (mesh), rub rails rear skirt, RV plug LED lights, reflective markers mud flaps we use existing factory rear receiver Lead time approx. 4-5 weeks blasted, primed and painted black "Endura" GMC 3500 8' box		\$ 11,320.00

Subtotal \$ 11,320.00

Terms and Conditions

Customer Acceptance (sign below):

x _____
Print Name:

Tax rate 5.000%
Tax due \$ 566.00

TOTAL Due \$ 11,886.00

If you have any questions about this price quote, please contact
Waldemar (Valdo) Skrzypek, 403-652-5233, info@ttwo.ca

THANK YOU FOR THE OPPORTUNITY OF SUBMITTING THE QUOTATION

Trailer Quote

Capital Trailers
 537 Gateway Road NE
 T4B 0J6
 Airdrie, Alberta

Quote# 0

Date: 9/18/2024

CUSTOMER

Keith Kornelson
 Email: Keith.Kornelson@foothillscountyAB.ca
 Ph:



Ship Via: Customer P/U	Salesperson: Jason Zelmer
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Line	Discription/Part Number	Qty	Price ea/	Extension
CTD8-10	2025 Double A Pro-Series Truck Deck 8-foot wide by 10-foot length - LED Work Lights - Mesh Headache Rack - Steps and Handles on both sides - NEW Angled corners	1	\$ 4,775.00	\$4,775.00
TB2A	36" Undermount Toolbox	2	\$466.00	\$932.00
FD1	Preformed Sides and fold down gate	1	\$828.00	\$828.00
RH1	2" Hitch supplied and Installed	1	\$732.00	\$732.00
INSTALL	Professionally installed including all wiring and cameras - Warrantied	1	\$1,750.00	\$1,750.00
<p>**BUILT IN ALBERTA FOR CANADA'S CONDITIONS**</p>  <p>MADE IN CANADA</p>				

	Sub Total:	\$9,017.00
	GST:	\$450.85
	Total:	\$9,467.85



P.O.Box 1178. 100 Hartley Ave.

Phone # (403) 553-2114

QUOTE

Date	Quote #
2024-09-10	1120

Name / Address
Foothills County 309 Macleod Trail Box 5605 High River, AB. T1V 1M7

Ship To
Foothills County 309 Macleod Trail Box 5605 High River, AB. T1V 1M7

Accoun...	
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Terms	Net 30
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Description	Qty	U/M	Price	Amount
FALCAN 2025 TOP DECK YEAR: SIZE: COLOUR: SERIAL# TRUCK YEAR/MAKE/MODEL: STANDARD FEATURES •2 INCH REAR RECIEVER TUBE ON DECKS UNDER 12 FEET •REAR TRAILER PLUG •FULL TIE DOWN RAIL •FULL ENCLOSED HEADACHE RACK •PRE WIRED LED LIGHTING •ENCLOSED SOLDER SEAL WIRING •REFLECTIVE MARKERS •LUMBER DECKING •ALL DECK ARE SAND BLASTED, ZINC PRIMED AND COLOUR POWDER COATED •5 YEAR LIMITED WARRANTY ON COATING •1 YEAR STRUCTURAL WARRANTY FROM SHIP DATE •DECK WEIGHT ROUGHLY 1400 LBS	1		6,618.00	6,618.00
30" TOOLBOX STANDARD WEATHER GUARD	2		900.00	1,800.00
Dually Fenders	1		850.00	850.00
RUBBER MUD FLAPS 12 X 15 (HALF FLAPS) INSTALLED	1		185.00	185.00
RUBBER MUD FLAPS 20 X 30 (FULL FLAPS) INSTALLED WITH LOGO	1		200.00	200.00
Led Flood Work Lights	1		488.00	488.00
Step and Grab Handles	1		266.00	266.00
Steps between Fender and Toolbox	2		150.00	300.00
Fold Down Sides and End Gate	1		2,100.00	2,100.00

Signature _____



P.O.Box 1178. 100 Hartley Ave.

Phone # (403) 553-2114

QUOTE

Date	Quote #
2024-09-10	1120

Name / Address
Foothills County 309 Macleod Trail Box 5605 High River, AB. T1V 1M7

Ship To
Foothills County 309 Macleod Trail Box 5605 High River, AB. T1V 1M7

Accoun...	
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Terms	Net 30
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Description	Qty	U/M	Price	Amount
Beacon Light Mount - Light Supplied by Foothills	1		150.00	150.00
D Rings 3 per side, side mounted in steel plank on deck	6		150.00	900.00
Shovel Rack	2		386.00	772.00
DECK INSTALL UP TO 10.5' /EA	1		1,899.00	1,899.00
Sensors often require service after installation from your dealer due to factory presets that may affect the lighting or sensors on your vehicle. Falcan is not responsible for any cost that may occur to recalibrate your lighting or sensors after installation of deck.				
GST on sales			5.00%	826.40

QUOTE IS VALID FOR 30 DAYS FROM QUOTE DATE	Subtotal	CAD 16,528.00
Signature _____	Sales Tax	CAD 826.40
	Total	CAD 17,354.40